

Cal-Mazz Golf Management Revenue Summary Report 2020

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2020
Green Fees	\$ 22,388	\$ 45,001	\$ 30,032	\$ 9,220	\$ 131,285	\$ 133,680	\$ 134,244						\$ 505,850
Tournament Revenue													-
Driving Range	3,240	7,665	4,713	1,264	16,946	16,396	17,667						67,891
Power Carts	16,760	30,232	18,096	4,999	69,592	72,702	76,607						288,988
Lessons		580	550		1,685	2,102	1,825						6,742
Other rental, repair	30	72	110	15	365	518	422						1,532
Pro Shop Merchandise	4,841	9,504	6,282	2,503	13,498	17,483	18,821						72,932
Food & Beverage	7,090	16,250	7,444	864	27,123	32,566	33,091						124,428
Gift Cards	395	842	448		3,447	13,428	10,603						29,163
Sales Tax	977	2,198	1,130	231	3,420	4,087	4,536						16,579
Other ~ Men's/Women's Club	5,680	5,230	6,985	310	8,891	16,535	14,665						58,296
Other ~ Annual Fee	13,310	8,597	1,500										23,407
Other ~ Junior League						1,400							1,400
Other ~ Pay on Account	1,097	260			782	598	200						2,937
Other ~ donations	60												60
Other ~ CC Tips	355	988	750	29	2,156	2,539	2,388						9,205
Other ~ Misc	86	1,233	97		1,084	1,287	5,959						9,746
TOTAL REVENUE	\$ 76,309	\$ 128,652	\$ 78,137	\$ 19,435	\$ 280,274	\$ 315,321	\$ 321,028	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,219,156

18 hole equivalent	1327	2577	1722	539	6231	6505	6555	0	0	0	0	0	25,456
Average per 18 hole eq	\$ 57.50	\$ 49.92	\$ 45.38	\$ 36.06	\$ 44.98	\$ 48.47	\$ 48.97	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 47.89
Golf, Range, Cart per 18 eq	\$ 31.94	\$ 32.17	\$ 30.69	\$ 28.73	\$ 34.96	\$ 34.25	\$ 34.86	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 33.89

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2020
Per POSExpress	75,379	125,428	75,861	18,399	259,119	298,791	304,703						1,157,680
Prom Rounds Sold	(960)	(388)	(160)		(640)	(480)	(160)						(2,788)
Prom Rounds Redeemed	1,890	3,612	2,436	1,036	21,795	17,010	16,485						64,264
	76,309	128,652	78,137	19,435	280,274	315,321	321,028	-	-	-	-	-	1,219,156

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds revenue is recorded when the rounds are played, due to selling some in the previous year. All unplayed rounds will be recorded when they expire.

Bell-Men Golf Revenue Summary Report 2020

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2020 Total
Green Fees	\$ 20,378.00	\$ 39,945.00	\$ 31,676.00	\$ 8,926.00	\$ 116,681.00	\$ 122,882.00	\$ 127,220.00						
Tournament Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,285.00	\$ -						
Driving Range	\$ 6,684.00	\$ 11,352.00	\$ 7,439.00	\$ 1,340.00	\$ 21,313.00	\$ 25,516.00	\$ 26,247.00						
Power Carts	\$ 14,398.74	\$ 29,672.90	\$ 14,447.94	\$ 2,625.61	\$ 49,910.68	\$ 59,161.44	\$ 60,361.00						
Service, Lesson, Rental & Repair	\$ 563.00	\$ 1,388.50	\$ 1,520.50	\$ 23.86	\$ 1,821.00	\$ 7,253.00	\$ 6,952.50						
Pro Shop Merchandise	\$ 5,736.01	\$ 12,858.60	\$ 8,168.80	\$ 409.24	\$ 12,946.38	\$ 23,829.19	\$ 31,636.35						
Food & Beverage	\$ 14,638.94	\$ 24,758.46	\$ 14,491.17	\$ 1,231.57	\$ 23,063.78	\$ 31,159.75	\$ 35,994.38						
Gift Cards	\$ 538.00	\$ 2,075.00	\$ 1,322.00	\$ -	\$ 685.00	\$ 3,584.00	\$ 3,645.00						
Sales Tax	\$ 1,498.50	\$ 2,593.67	\$ 1,513.13	\$ 128.45	\$ 2,607.34	\$ 3,842.97	\$ 4,524.92						
Men's/Women's Club	\$ 470.00	\$ 340.00	\$ 100.00	\$ 25.00	\$ 460.00	\$ 13,015.00	\$ 16,030.00						
Annual Passes/Fees	\$ 21,250.00	\$ 37,400.00	\$ 6,925.00	\$ -	\$ 8,220.00	\$ -	\$ 2,260.00						
Other-Tips	\$ 1,438.85	\$ 2,616.81	\$ 1,120.35	\$ 56.00	\$ 2,081.39	\$ 3,286.73	\$ 4,092.80						
Smart Card Tender (non-revenue)	\$ 331.49	\$ 866.98	\$ 539.49	\$ 112.00	\$ 5,021.76	\$ 9,997.20	\$ 10,977.07						
Other-Misc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
TOTAL REVENUE	\$ 87,925.53	\$ 165,867.92	\$ 89,263.38	\$ 14,877.73	\$ 244,811.33	\$ 308,812.28	\$ 329,941.02	\$ -	\$ -	\$ -	\$ -	\$ -	
PMT Due to County (13% of green fees)	\$ 5,411.64	\$ 10,054.85	\$ 5,018.13	\$ 1,160.38	\$ 16,237.13	\$ 16,661.71	\$ 16,832.40	\$ -	\$ -	\$ -	\$ -	\$ -	
Rounds of Play													
Rounds Sold-all categories	1296	2468	1953	480	5507	6484	6626						
Non-Revenue Rounds	37	154	82	21	209	244	198						
CIP Round Counts	1259	2314	1871	459	5298	6240	6428						
CIP Total Fund	\$ 2,518.00	\$ 4,628.00	\$ 3,742.00	\$ 918.00	\$ 10,596.00	\$ 12,480.00	\$ 12,856.00						
Total Rounds of Play	1296	2468	1953	480	5507	6484	6626	0	0	0	0	0	24814

Notes/Explanations:														
Equipment Lease Expense (Per Month)	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 3,758.04
TOTAL DUE TO COUNTY	\$ 5,724.81	\$ 10,368.02	\$ 5,331.30	\$ 1,473.55	\$ 16,550.30	\$ 16,974.88	\$ 17,145.57	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	



Bell-Men Golf Revenue Summary Report 2020

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2020 Total
DAILY FEE ROUNDS													
18 Green Fee	0	0	0	23	698	532	603						
18 Junior	0	0	0	0	0	0	0						
18 Senior	0	0	0	17	539	588	574						
18 Winter Green Fee	104	316	176	0	0	0	0						
18 Winter Junior	14	34	29	0	0	0	0						
18 Winter Senior	178	350	248	0	0	0	0						
18 Winter Twilight	303	559	510	0	0	0	0						
9 Winter Green Fee	447	690	634	0	0	0	0						
9 Green Fee	0	0	0	4	75	99	101						
9 Junior	0	0	0	6	0	0	0						
9 Senior	0	0	0	0	91	65	74						
Twilight 9 hole	0	0	0	209	1416	2191	2267						
Late/Twilight - Adult	0	0	0	61	886	822	776						
Late/Twilight - Jr-Exec.	2	6	7	30	158	162	141						
Late/Twilight - Sr.	0	0	0	67	484	449	616						
YOC	15	22	32	7	75	56	67						
Groupon	0	11	26	5	281	200	225						
Tournaments	0	0	0	0	0	151	0						
DAILY ROUNDS SUBTOTAL	1063	1988	1662	429	4703	5315	5444	0	0	0	0	0	
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	0	0	0	0	4	4	5						
Adult Annual-18 hole	140	239	188	26	413	575	573						
Jr. Annual-18 hole	1	1	0	0	9	1	0						
Senior/Golden Annual-9 hole	7	10	3	0	17	11	14						
Smart Card-9 Holes	2	5	4	0	14	8	35						
Smart Card-18 Holes	10	24	14	4	138	326	357						
Winter Annual	36	47	0	0	0	0	0						
ANNUAL/PASSES SUBTOTAL	196	326	209	30	595	925	984	0	0	0	0	0	
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	4	8	1	0	24	24	28						
Complimentary rounds-Promotion	0	1	2	0	12	13	19						
High School Team	0	24	9	0	0	13	0						
UNR Team	0	0	0	0	0	0	0						
EZLINKS TRADE	31	115	66	20	167	176	123						
Marshall/Employee	2	6	4	1	6	18	28						



July '20

SPECIAL ROUNDS SUBTOTAL	37	154	82	21	209	244	198	0	0	0	0	0	
TOTAL ALL ROUNDS	1296	2468	1953	480	5507	6484	6626	0	0	0	0	0	
18 Hole Equivalent	1068	2116	1633	371	4701	5297	5381	0	0	0	0	0	
CIP Rounds	1259	2314	1871	459	5298	6240	6428	0	0	0	0	0	

Notes/Explanations: